

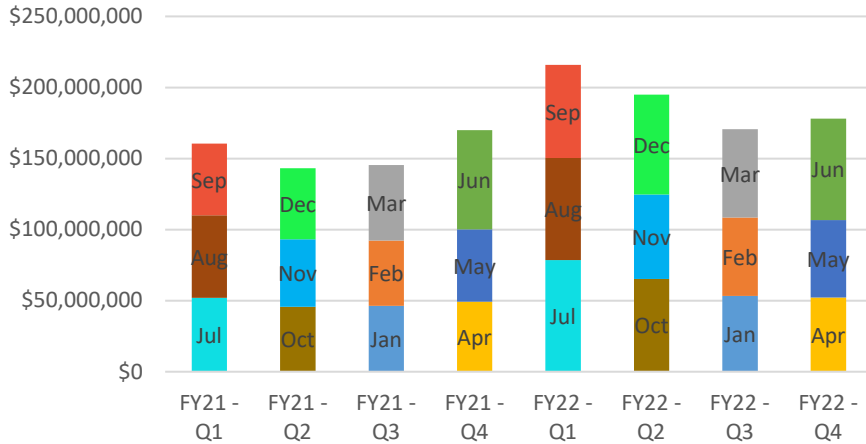
Quarterly Economic Summary Lincoln County



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Chart 1. Matched Taxable Gross Receipts Per Quarter

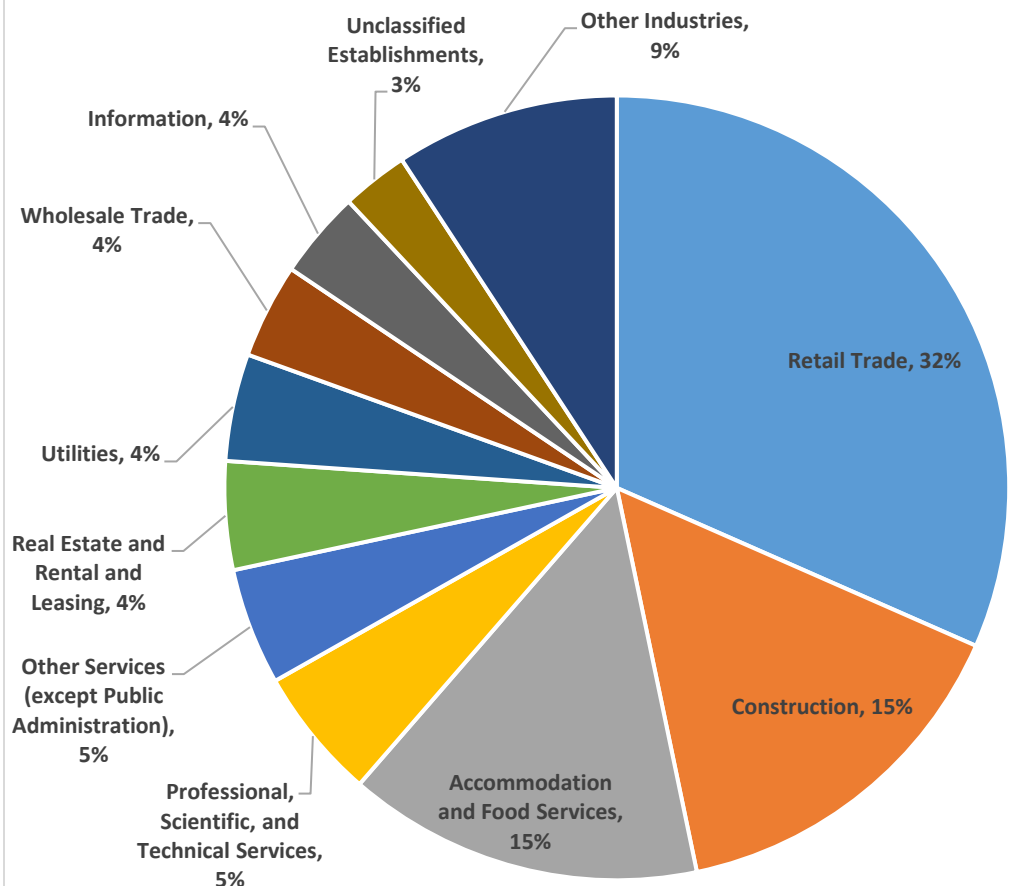


Gross receipts growth across the state significantly outpaced inflation over the last year, and 31 of 33 counties saw growth during that time. The state improved from an already strong third quarter for economic growth in the fourth quarter of FY22 of 20% for all industries compared with the same quarter a year ago and an increase of 29% compared with the same quarter before the COVID-19 pandemic hit. Rising inflation and interest rates pose risks, but the outlook is for continued strong growth in New Mexico.

Over the last eight quarters Lincoln County's matched taxable gross receipts (MTGR) have averaged \$172M, \$6M less than the amount reported during Q4 FY22 (\$178M). From Q3 FY22 to Q4 FY22 MTGR remained relatively flat, shown in Chart 1. From Q3 FY22 to Q4 FY22, MTGR increased by \$7.5M or 4.4%. When comparing MTGR, Q2 of FY21 is most comparable to Q1 FY20, when Lincoln County reported \$10M less in MTGR. Table 1, on the next page, shows an

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

Chart 2. FY22 - Q4 Industry Size by Matched Taxable Gross Receipts



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Table 1. FY22 - Q4 Matched Taxable Gross Receipts by Industry

Industries	FY22 - Q4	YOY Growth	YOY % Change	% Change from FY19-Q4 (Pre-COVID)
Accommodation and Food Services	\$ 25,949,675	\$ (1,155,694)	-4%	41%
Administrative/Support & Waste Management/Remediation	\$ 2,636,350	\$ 448,421	20%	68%
Agriculture, Forestry, Fishing, and Hunting	\$ 1,031,812	\$ 412,855	67%	127%
Arts, Entertainment, and Recreation	\$ 4,482,323	\$ (2,075)	0%	-4%
Construction	\$ 26,799,201	\$ (2,861,249)	-10%	69%
Educational Services	\$ 142,060	\$ 55,769	65%	120%
Finance and Insurance	\$ 1,713,772	\$ (338,469)	-16%	45%
Health Care and Social Assistance	\$ 65,352	\$ (3,428,945)	-98%	-98%
Information	\$ 6,381,286	\$ 1,493,135	31%	-20%
Management of Companies and Enterprises	\$ -	\$ -	N/A	N/A
Manufacturing	\$ 4,237,857	\$ (462,084)	-10%	29%
Mining, Quarrying, and Oil and Gas Extraction	\$ 183,622	\$ 134,479	274%	N/A
Other Services (except Public Administration)	\$ 8,531,082	\$ (201,373)	-2%	21%
Professional, Scientific, and Technical Services	\$ 9,622,696	\$ 2,036,315	27%	80%
Public Administration	\$ 392,621	\$ (78,752)	-17%	360%
Real Estate and Rental and Leasing	\$ 7,906,446	\$ (194,982)	-2%	19%
Retail Trade	\$ 55,945,012	\$ 11,099,130	25%	44%
Transportation and Warehousing	\$ 1,457,065	\$ 93,650	7%	3%
Unclassified Establishments	\$ 4,866,202	\$ 3,214,485	195%	315%
Utilities	\$ 7,824,459	\$ (2,857,245)	-27%	11%
Wholesale Trade	\$ 6,908,424	\$ 1,322,716	24%	85%
All Industries	\$ 178,058,164	\$ 8,090,597	5%	39%

increase of \$8M from Q4 in FY21 to FY22 of the same period. Table 1 also shows all but 11 industries reported a year-over-year (YOY) increase. Despite the majority of industries posting a YOY decline, the retail trade industry reported a YOY increase of \$11M or 25%. The largest decline came from the health care and social assistance sector which posted a YOY decline of \$3.4M or 98%.

Gross receipts tax (GRT) revenue collections increased by \$18K, or nearly 4%, from Q3 FY22 to Q4 FY22, as seen in Chart 4.

Chart 3. Annual Total GRT Revenue Collections

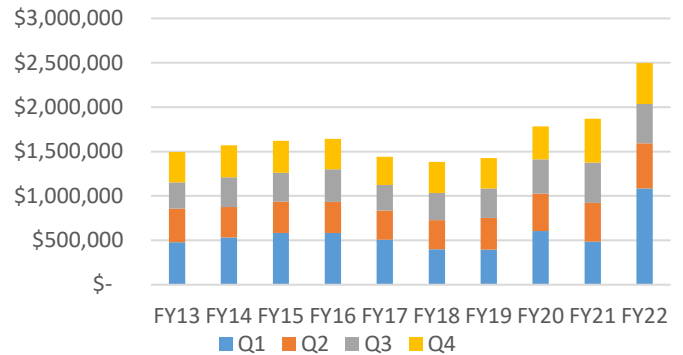


Chart 4. Quarterly GRT Revenue Collections

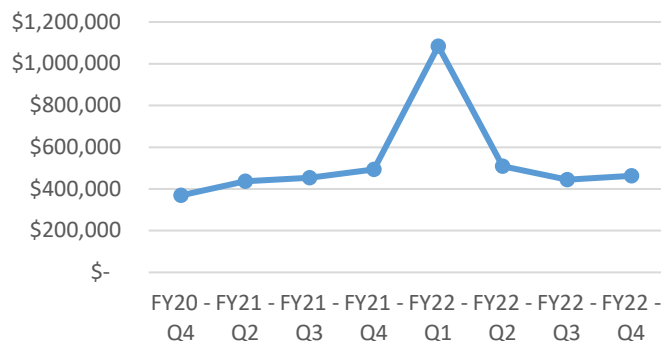
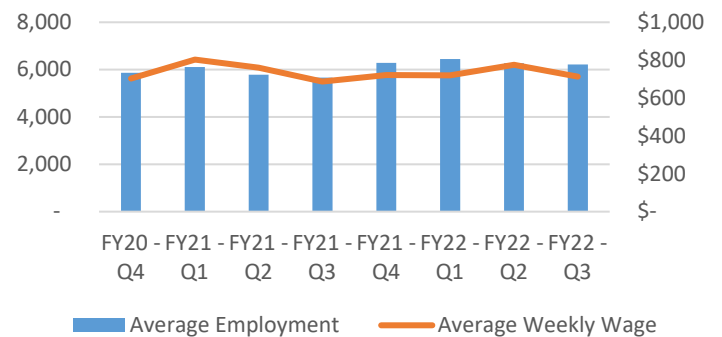


Chart 5. Total Employment & Weekly Wage

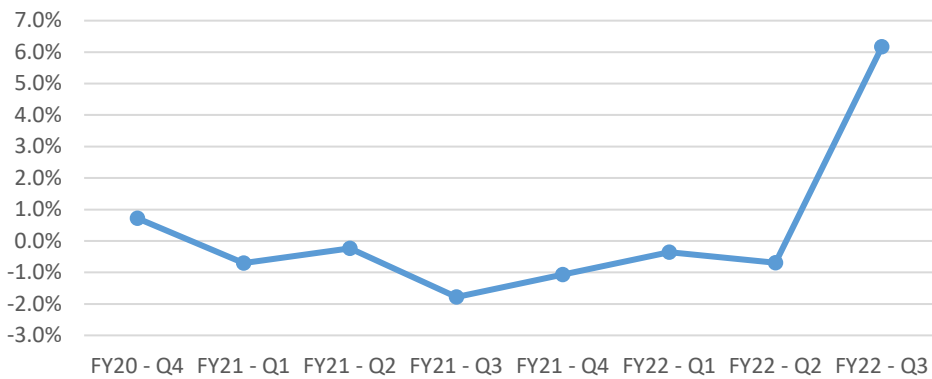


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Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY22 - Q3 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in		YOY change in		Number of Establishments	YOY Change in Establishments
		Average Employment	Average Weekly Wage	Average Weekly Wage	Average Weekly Wage		
Accommodation and Food Services	1,219	25.2%	\$ 444	8.0%	107	3.9%	
Management/Remediation	229	4.6%	\$ 681	1.0%	43	10.3%	
Agriculture, Forestry, Fishing, and Hunting	52	-1.9%	\$ 867	8.5%	18	12.5%	
Arts, Entertainment, and Recreation	414	33.1%	\$ 565	1.1%	29	-3.3%	
Construction	396	0.5%	\$ 642	6.1%	116	5.5%	
Educational Services	447	5.4%	\$ 857	4.8%	17	6.3%	
Finance and Insurance	146	-0.7%	\$ 1,034	6.4%	36	16.1%	
Health Care and Social Assistance	639	-9.1%	\$ 1,192	9.1%	83	10.7%	
Information	51	27.5%	\$ 829	2.3%	16	14.3%	
Management of Companies and Enterprises	*	*	*	*	3	50.0%	
Manufacturing	132	37.5%	\$ 573	8.5%	16	0.0%	
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	3	0.0%	
Other Services (except Public Administration)	195	14.7%	\$ 563	1.4%	56	3.7%	
Professional, Scientific, and Technical Services	170	11.1%	\$ 764	1.9%	64	16.4%	
Public Administration	444	2.5%	\$ 900	3.7%	41	0.0%	
Real Estate and Rental and Leasing	150	8.7%	\$ 732	3.4%	57	5.6%	
Retail Trade	1,220	5.8%	\$ 605	10.0%	126	2.4%	
Transportation and Warehousing	140	44.3%	\$ 562	-18.8%	26	8.3%	
Utilities	123	9.8%	\$ 1,115	4.9%	11	0.0%	
Wholesale Trade	30	3.4%	\$ 1,004	25.3%	10	0.0%	
All Industries	6,222	9.8%	\$ 713	3.8%	878	6.2%	

*Some data may be withheld to avoid disclosure of confidential information.