

Quarterly Economic Summary

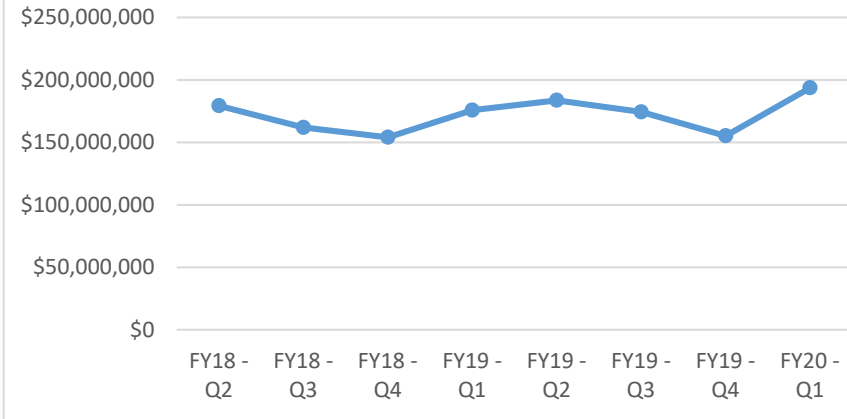
Taos County

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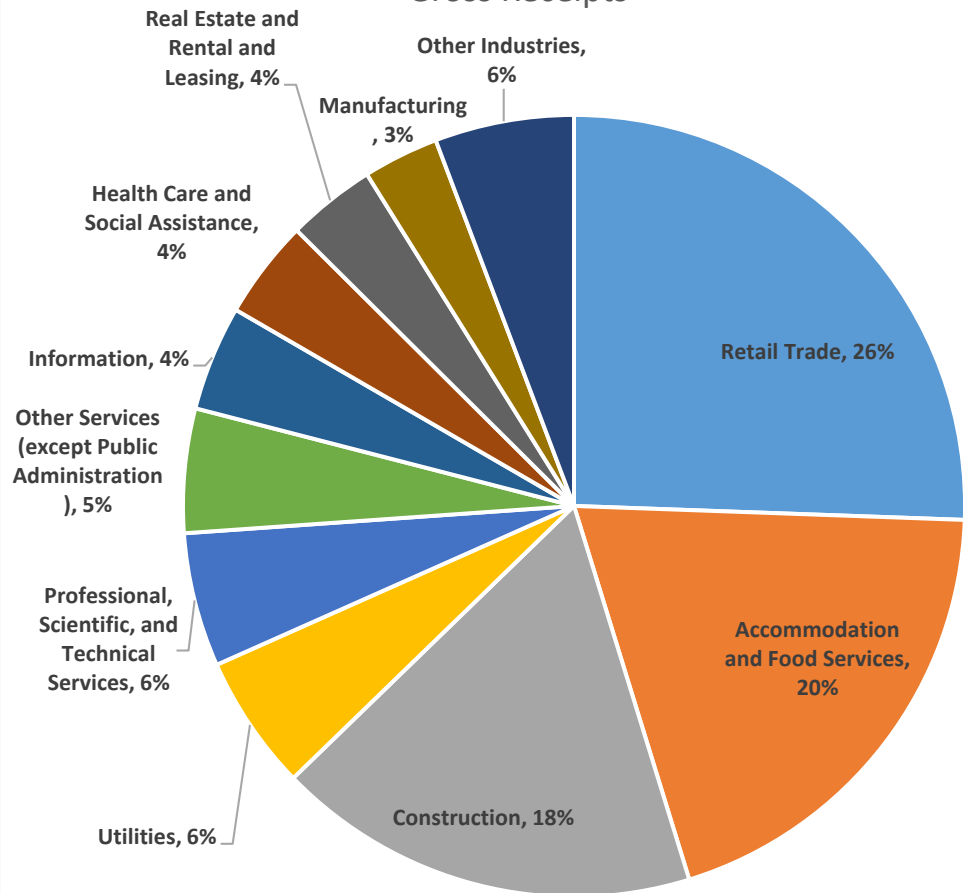
Chart 1. Matched Taxable Gross Receipts Per Quarter



Taos County has seen nearly stable matched taxable gross receipts (MTGR) over the last eight quarters, as seen in Chart 1. Taos County's MTGR has fluctuated between \$150M and \$200M, this trend holds consistent going back to Q2 FY16 when MTGR hit \$204M. Table 1, on the next page, shows an increase of \$17M from Q1 FY19 to FY20 of the same period. Table 1 also shows two industries, with -100% growth or no MTGR in Q1 FY20. This may be due to the County's smaller size and thus fewer companies within

each industry. The few companies working in these industries may be late in filing, resulting in no MTGR being reported for the period. In this case, the missing MTGR is expected to be included in the next period.

Chart 2. FY20 - Q1 Industry Size by Matched Taxable Gross Receipts



MATCHED TAXABLE GROSS RECEIPTS (MTGR) IS THE BEST TAX DATA AVAILABLE TO SHOW UNDERLYING ECONOMIC ACTIVITY. IT MATCHES A TAX PAYMENT WITH REPORTED RECEIPTS FOR EACH TAXPAYER, BY INDUSTRY.

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY19 - Q1	FY20 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 33,406,167	\$ 38,082,247	\$ 4,676,080	14%
Administrative/Support & Waste Management/Remediation	\$ 2,437,246	\$ 2,634,402	\$ 197,156	8%
Agriculture, Forestry, Fishing, and Hunting	\$ 372,316	\$ 350,634	\$ (21,682)	-6%
Arts, Entertainment, and Recreation	\$ 1,769,184	\$ 1,831,344	\$ 62,160	4%
Construction	\$ 29,198,402	\$ 33,902,251	\$ 4,703,849	16%
Educational Services	\$ 245,873	\$ 362,569	\$ 116,696	47%
Finance and Insurance	\$ 637,639	\$ 626,932	\$ (10,707)	-2%
Health Care and Social Assistance	\$ 6,800,208	\$ 7,915,447	\$ 1,115,239	16%
Information	\$ 8,561,604	\$ 8,415,057	\$ (146,547)	-2%
Management of Companies and Enterprises	\$ 17,282	\$ -	\$ (17,282)	-100%
Manufacturing	\$ 5,500,775	\$ 6,060,689	\$ 559,913	10%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,291	\$ 73,343	\$ 72,052	5582%
Other Services (except Public Administration)	\$ 9,686,613	\$ 9,937,323	\$ 250,710	3%
Professional, Scientific, and Technical Services	\$ 9,826,691	\$ 10,734,365	\$ 907,675	9%
Public Administration	\$ -	\$ -	\$ -	N/A
Real Estate and Rental and Leasing	\$ 6,417,273	\$ 7,094,787	\$ 677,515	11%
Retail Trade	\$ 46,189,020	\$ 49,506,909	\$ 3,317,890	7%
Transportation and Warehousing	\$ 291,407	\$ 309,447	\$ 18,040	6%
Unclassified Establishments	\$ 985,476	\$ 413,585	\$ (571,891)	-58%
Utilities	\$ 10,054,477	\$ 10,832,749	\$ 778,272	8%
Wholesale Trade	\$ 3,373,633	\$ 4,535,869	\$ 1,162,236	34%
All Industries	\$ 175,772,575	\$ 193,619,949	\$ 17,847,373	10%

Gross Receipts Tax (GRT) revenue collections rose significantly in Q1 FY20, as seen in Chart 4. This increase is almost exclusively due to an increase in the County share of food distributions, which saw a \$619K from Q4 FY19 to Q1 FY20. This type of increase is typically due to a taxpayer reporting error.

HB6, PASSED IN 2019, MADE WIDESPREAD TAX CHANGES WITHIN NEW MEXICO. ONE NOTABLE CHANGE IS THE CONVERSION TO DESTINATION-BASED SOURCING THAT WILL BEGIN AFTER A TWO YEAR DELAY. DURING THIS DELAY LOCAL GOVERNMENTS WILL RECEIVE A DISTRIBUTION THAT IS A PORTION OF \$2M EACH MONTH. THE PORTION DISTRIBUTED WILL BE BASED ON WHAT THE POPULATION OF EACH COUNTY IS TO THE TOTAL POPULATION OF ALL COUNTIES, AS PER THE MOST RECENT DECENNIAL CENSUS.

Chart 3. Annual Total GRT Revenue Collections

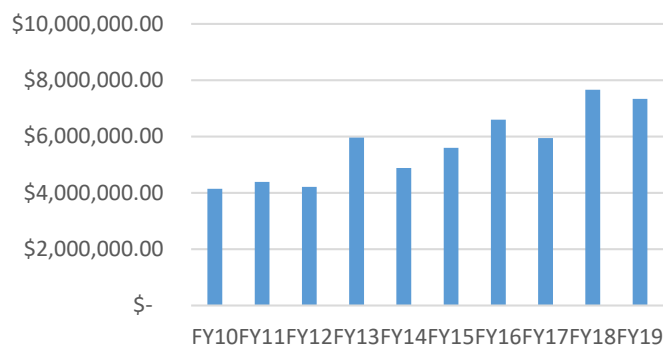
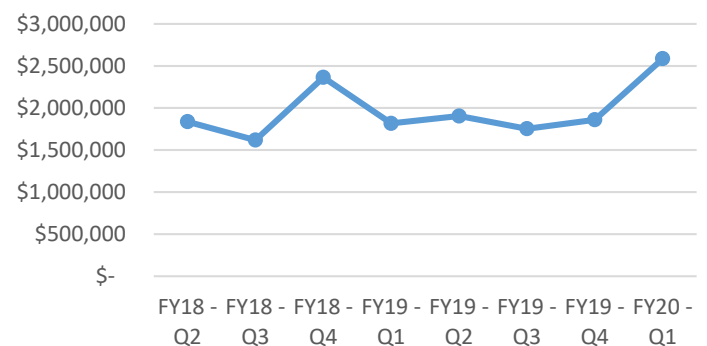


Chart 4. Quarterly GRT Revenue Collections



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Chart 5. Quarterly Average Total Employment & Weekly Wage

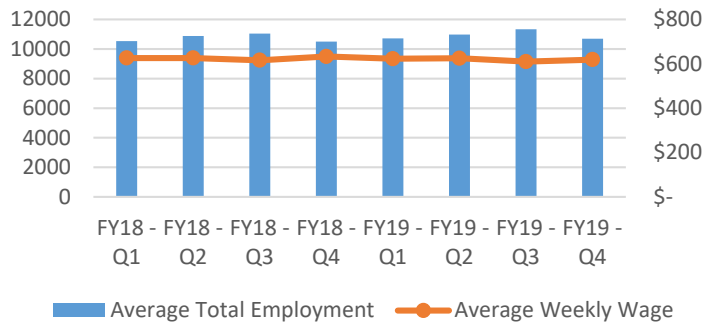


Chart 6. Quarterly Initial Unemployment Claims

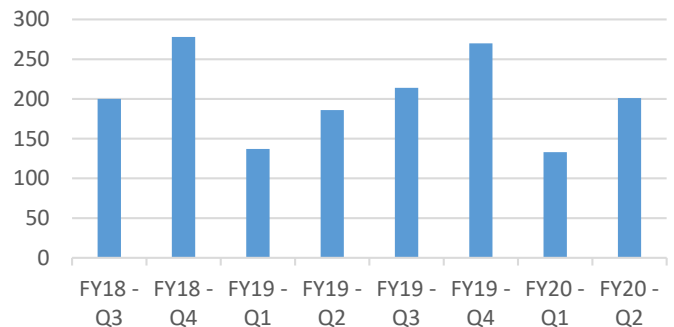
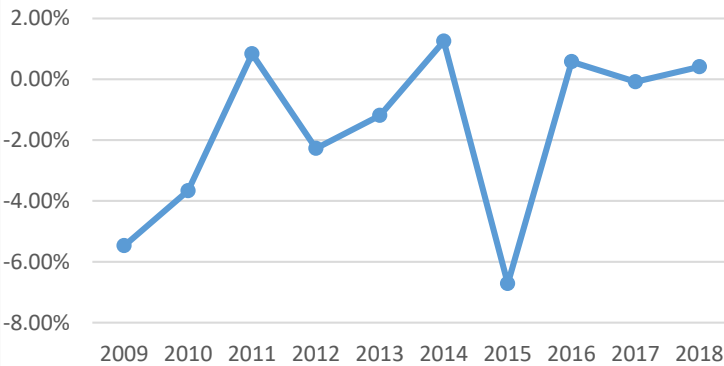


Chart 7. Calendar Year % Change In Real GDP Year Over Year



A SIGNIFICANT UNEXPLAINED INCREASE IN INITIAL UNEMPLOYMENT CLAIMS CAN BE AN EARLY INDICATOR OF AN INCOMING ECONOMIC DOWNTURN. EXPLAINED INCREASES COMMONLY INCLUDE SEASONAL JOB FLUCTUATIONS, GOVERNMENT SHUTDOWNS RESULTING IN MASS EMPLOYEE FURLOUGHS AND THE CLOSING OF A MAJOR REGIONAL FACILITY.

Table 2. Calendar Year 2018 Real County GDP vs Real State GDP

Industries	Taos, NM	New Mexico	Difference Between County and State
Accommodation and food services	7.27%	2.94%	4.33%
Administrative and support and waste management and remediation services	0.00%	2.51%	-2.51%
Arts, entertainment, and recreation	4.62%	0.68%	3.95%
Educational services	1.12%	0.51%	0.60%
Finance and insurance	2.03%	2.75%	-0.72%
Health care and social assistance	11.01%	7.39%	3.61%
Management of companies and enterprises	0.00%	0.61%	-0.61%
Professional, scientific, and technical services	3.95%	7.21%	-3.26%
Real estate and rental and leasing	23.64%	12.17%	11.47%
Agriculture, forestry, fishing and hunting	0.19%	1.78%	-1.59%
Construction	3.81%	3.12%	0.70%
Information	2.78%	3.21%	-0.43%
Manufacturing	1.16%	4.31%	-3.15%
Mining, quarrying, and oil and gas extraction	1.25%	14.79%	-13.54%
Other services (except government and government enterprises)	2.78%	1.96%	0.82%
Retail trade	7.68%	5.87%	1.81%
Transportation and warehousing	0.60%	2.58%	-1.98%
Utilities	1.09%	1.57%	-0.48%
Wholesale trade	1.55%	3.13%	-1.58%
Government and government enterprises	18.81%	21.50%	-2.69%