Quarterly Economic Summary

Chaves County

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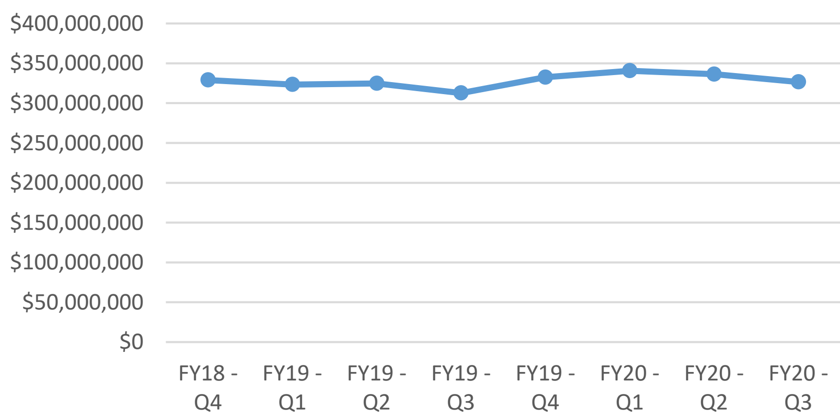
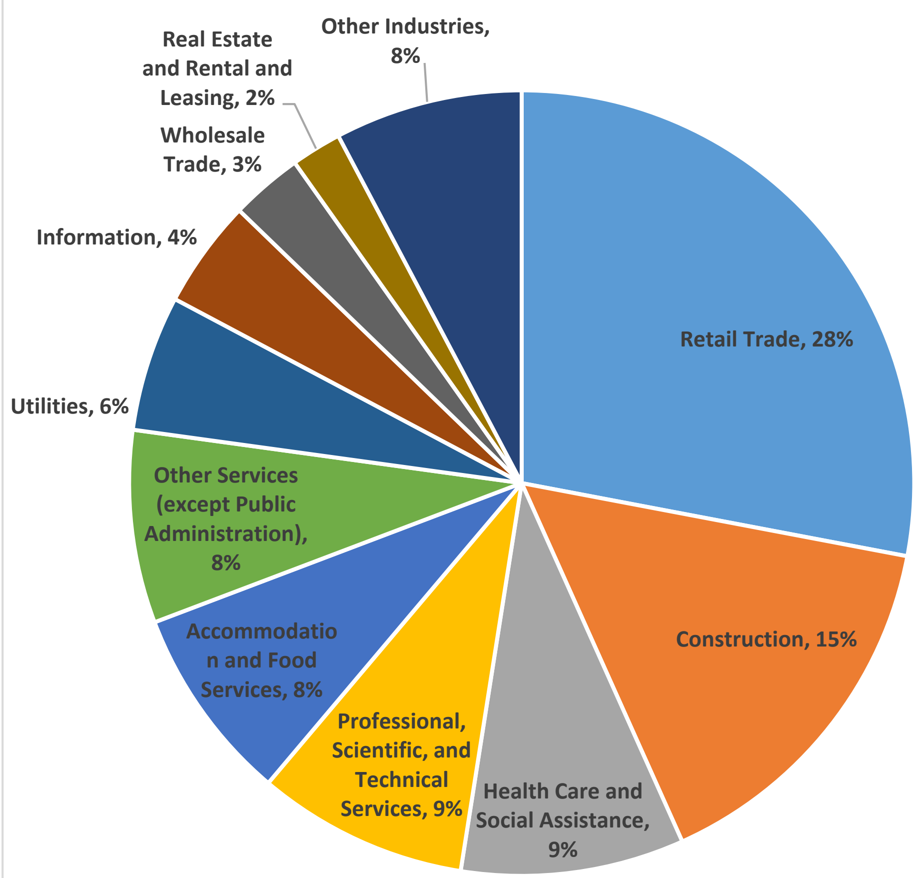
Chart 1. Matched Taxable Gross Receipts Per Quarter



Due to the necessity of the statewide business closure, which went into effect on March 24th, and the health and economic effects COVID-19 had since early March, matched taxable gross receipts and revenue collections may have declined in the third quarter of FY20. Most of the gross receipts tax decline is due to COVID-19 and the loss in business revenue, but potential delays in taxpayer reporting may add to the level of decline seen in the quarter. It is anticipated that the next quarter will have greater declines.

Chaves County has seen its matched taxable gross receipts (MTGR) remain relatively stable over the last eight quarters, as seen in Chart 1. Chaves County's MTGR has fluctuated between $300M and $350M, dating back to Q4 FY17. Table 1, on the next page, shows an increase of nearly $14M from Q3 in FY19 to FY20 of the same period. The retail trade industry saw a decrease of $10.3M. The $91.4M in retail trade MTGR is at a

Chart 2. FY20 - Q3 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) is the best tax data available to show underlying economic activity. It matches a tax payment with reported receipts for each taxpayer, by industry.

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPTARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR AND STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY19 - Q3	FY20 - Q3	Growth	Year over year Change
Accommodation and Food Services	$ 30,289,171	$ 26,345,639	$ (3,943,531)	-13%
Administrative/Support & Waste Management/Remediation	$ 6,493,457	$ 5,909,608	$ (583,849)	-9%
Agriculture, Forestry, Fishing, and Hunting	$ 841,493	$ 653,395	$ (188,098)	-22%
Arts, Entertainment, and Recreation	$ 1,637,895	$ 859,810	$ (778,085)	-48%
Construction	$ 35,521,976	$ 50,000,678	$ 14,478,702	41%
Educational Services	$ 353,293	$ 328,154	$ (25,139)	-7%
Finance and Insurance	$ 1,888,256	$ 1,926,293	$ 38,037	2%
Health Care and Social Assistance	$ 29,967,871	$ 30,028,606	$ 60,735	0%
Information	$ 12,486,693	$ 14,547,005	$ 2,060,312	17%
Management of Companies and Enterprises	$ 180,897	$ 345,361	$ 164,464	91%
Manufacturing	$ 3,789,683	$ 4,710,877	$ 921,195	24%
Mining, Quarrying, and Oil and Gas Extraction	$ 4,682,534	$ 5,297,363	$ 614,829	13%
Other Services (except Public Administration)	$ 29,338,913	$ 25,919,333	$ (3,419,580)	-12%
Professional, Scientific, and Technical Services	$ 17,175,631	$ 28,355,493	$ 11,179,863	65%
Public Administration	$ 242,687	$ -	$ (242,687)	-100%
Real Estate and Rental and Leasing	$ 4,456,834	$ 6,784,163	$ 2,327,329	52%
Retail Trade	$ 101,759,021	$ 91,385,480	$ (10,373,541)	-10%
Transportation and Warehousing	$ 3,251,127	$ 3,465,869	$ 214,742	7%
Unclassified Establishments	$ 790,070	$ 1,768,284	$ 978,215	124%
Utilities	$ 18,971,164	$ 18,256,787	$ (714,377)	-4%
Wholesale Trade	$ 8,571,176	$ 9,699,539	$ 1,128,363	13%
All Industries	**$ 312,689,839**	**$ 326,587,738**	**$ 13,897,899**	**4%**

Q1 FY17, which had a total of $86.7M in MTGR. Gross receipts tax (GRT) revenue collections were stable in Q3 FY20, as seen in Chart 4. This two-quarter trend (Q2 and Q3 of FY20), which is lower than Q1 FY20, is still trending higher than the previous thirteen-quarter average of $3M. The Q1 spike in FY20, is directly caused by a one-time increase in food distributions, which is a function of the hold harmless payments. An illustration of this spike can be seen in Chart 7, on the bottom of page 3.

HB6, passed in 2019, made widespread tax changes within New Mexico. One notable change is the conversion to destination-based sourcing that will begin after a two-year delay. During this delay, local governments will receive a distribution that is a portion of $2M each month. The portion distributed will be based on what the population of each county is to the total population of all counties, as per the most recent decennial census.

Chart 3. Annual Total GRT Revenue Collections

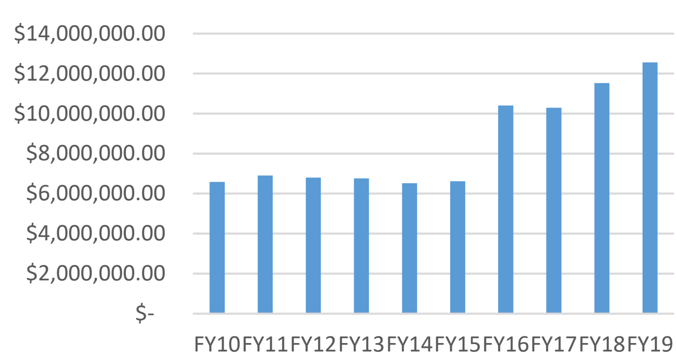
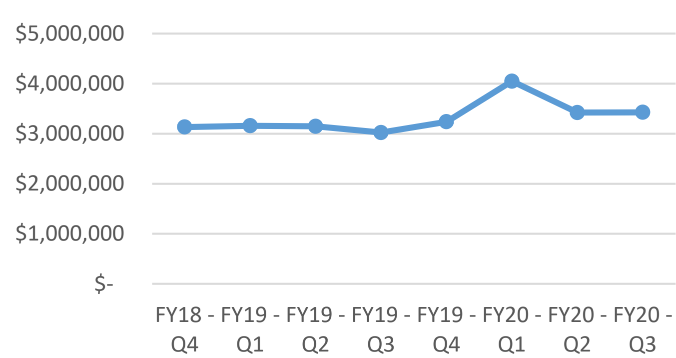


Chart 4. Quarterly GRT Revenue Collections



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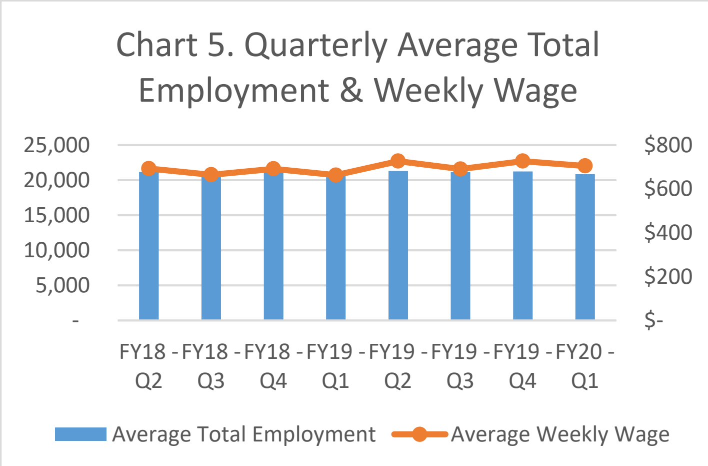
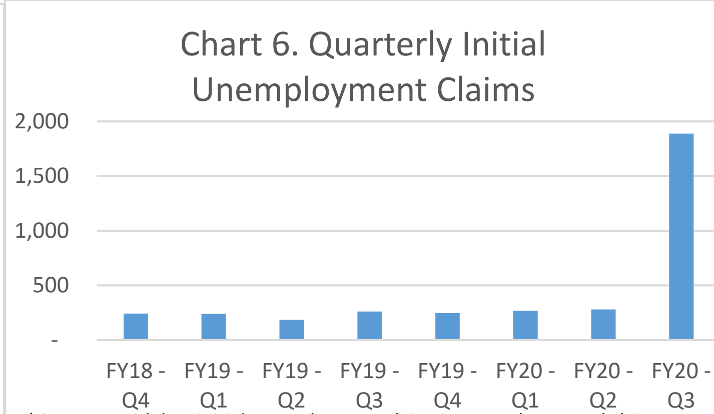
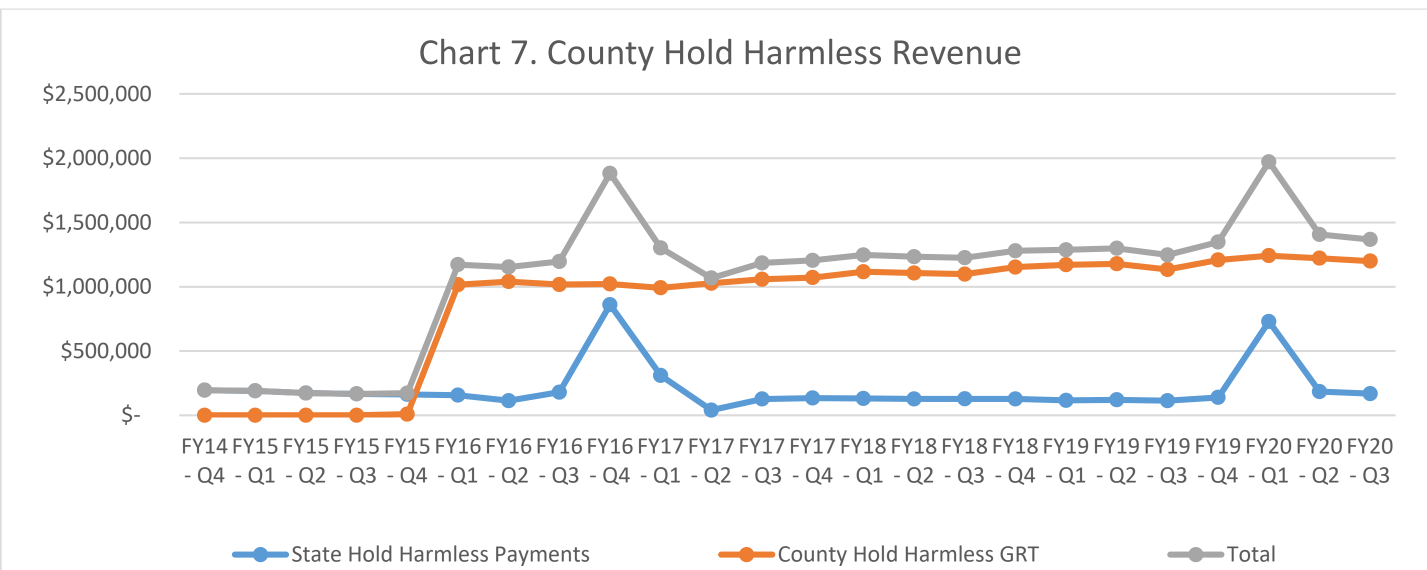




**Quarters with low initial unemployment claim amounts have total claims withheld to avoid disclosure of confidential information.*

The state makes "hold harmless" payments to local governments equal to the tax revenue that would have been generated if the state had not enacted deductions for food and healthcare practitioner services. These payments will be gradually phased out by 2029, but local governments were able to enact up to three 1/8% GRT increments to offset this loss. These GRT increments were repealed and consolidated in 2019 with a number of other restricted local options under the unrestricted countywide local option with an increased rate cap.

A significant unexplained increase in **Initial Unemployment Claims** can be an early indicator of an incoming economic downturn. Explained increases commonly include seasonal job fluctuations, government shutdowns resulting in mass employee furloughs and the closing of a major regional facility. The major uptick in the initial unemployment claims is directly tied to the COVID-19 outbreak and the subsequent closure of "non-essential" businesses. These businesses tend to be a major component of the workforce. As the stay at home order stays in effect, it is likely that the initial unemployment claims will continue to increase as the economy shifts to handle the unprecedented changes.



* Total may overlap state hold harmless payments

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