

Quarterly Economic Summary

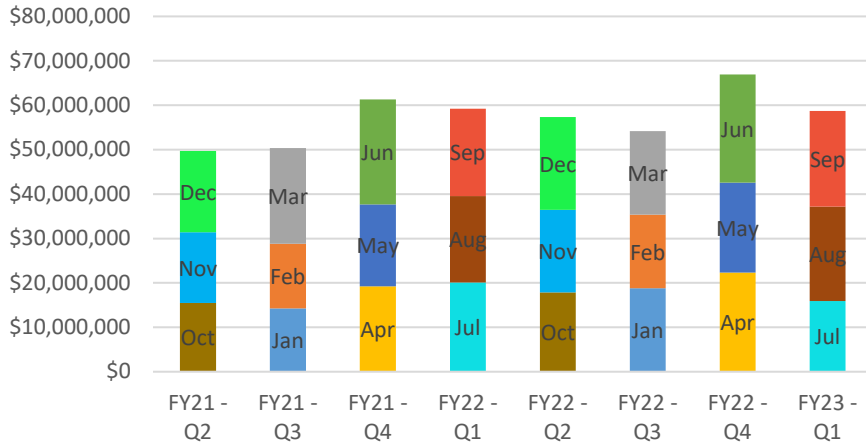
Sierra County



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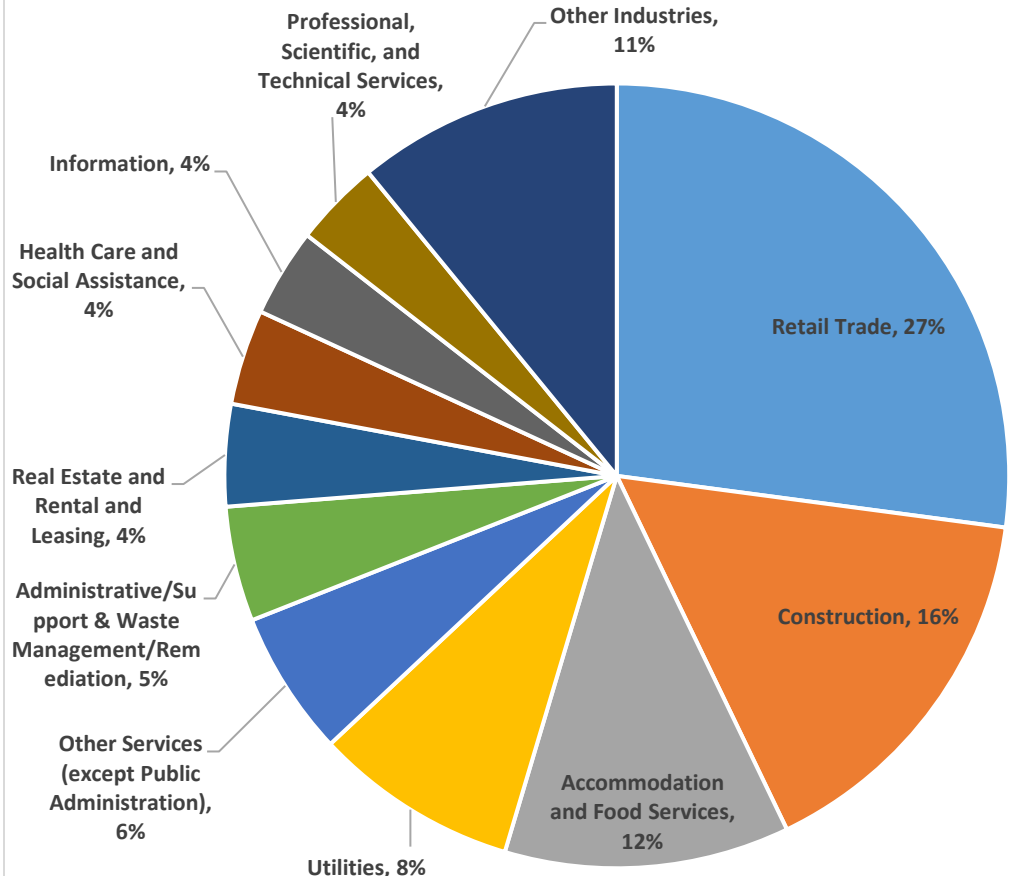
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY23, 25 of 33 counties saw significant year-over-year economic growth. Statewide economic activity showed broad growth across most industry sectors, with oil and gas and construction leading the growth in gross receipts over the prior year. Concerns like interest rates and inflation have continued, leaving consumer confidence declining on the national level. Despite these concerns, New Mexico has had continued growth, with record-breaking gross receipts.

Sierra County's matched taxable gross receipts (MTGR) decreased by \$8.2M or nearly 12% from Q4 FY21 to Q1 FY23, as seen in Chart 1. The amount of MTGR reported during Q1 FY23 (\$58.7M) is \$1.5M less than the eight-quarter average reported for Sierra County (\$57.2M). Despite this quarterly decrease in MTGR, the eight-quarter trend is upward. As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry,

Chart 2. FY23 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. FY23 - Q1 Matched Taxable Gross Receipts by Industry

Industries	FY23 - Q1	YOY Growth	YOY % Change	%Change from FY20-Q1 (Pre-COVID)
Accommodation and Food Services	\$ 6,773,860	\$ 110,535	2%	16%
Administrative/Support & Waste Management/Remediation	\$ 2,734,445	\$ 1,252,015	84%	340%
Agriculture, Forestry, Fishing, and Hunting	\$ 724,355	\$ 524,983	263%	147%
Arts, Entertainment, and Recreation	\$ 206,453	\$ (226,353)	-52%	12%
Construction	\$ 9,088,903	\$ (1,500,489)	-14%	19%
Educational Services	\$ 165,797	\$ 35,140	27%	274%
Finance and Insurance	\$ 115,189	\$ 14,676	15%	-5%
Health Care and Social Assistance	\$ 2,266,027	\$ 728,332	47%	57%
Information	\$ 2,097,741	\$ 31,733	2%	-10%
Management of Companies and Enterprises	\$ 10,666	\$ (2,647)	-20%	N/A
Manufacturing	\$ 1,087,557	\$ (494,240)	-31%	160%
Mining, Quarrying, and Oil and Gas Extraction	\$ 103,740	\$ 83,606	415%	N/A
Other Services (except Public Administration)	\$ 3,449,338	\$ (434,803)	-11%	-11%
Professional, Scientific, and Technical Services	\$ 2,056,335	\$ (105,393)	-5%	88%
Public Administration	\$ 596,104	\$ (247,190)	-29%	N/A
Real Estate and Rental and Leasing	\$ 2,424,018	\$ 611,957	34%	186%
Retail Trade	\$ 15,633,333	\$ (2,295,634)	-13%	20%
Transportation and Warehousing	\$ 129,384	\$ 27,324	27%	395%
Unclassified Establishments	\$ 1,375,241	\$ 451,419	49%	295%
Utilities	\$ 4,855,775	\$ 1,471,855	43%	50%
Wholesale Trade	\$ 1,794,810	\$ (468,451)	-21%	80%
All Industries	\$ 58,709,073	\$ (543,327)	-1%	34%

which accounted for 27% of the total MTGR during Q1 FY23. Table 1 shows that 9 industries reported a year-over-year (YOY) decrease with the largest reported decline coming from the retail trade industry. The retail trade industry reported a YOY decline of \$2.3M or 13%.

The amount of quarterly gross receipts taxes (GRT) collected during Q1 FY23 (\$793K) was 15% less than the amount collected during Q4 FY22 (\$930K), as seen in Chart 4. Over the last eight quarters, quarterly GRT has averaged by \$813K.

Chart 3. Annual Total GRT Revenue Collections

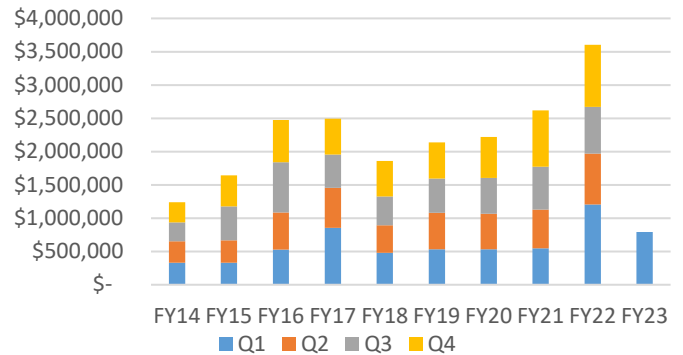


Chart 4. Quarterly GRT Revenue Collections

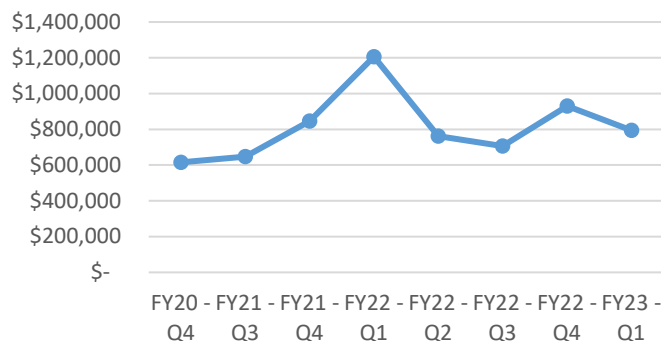
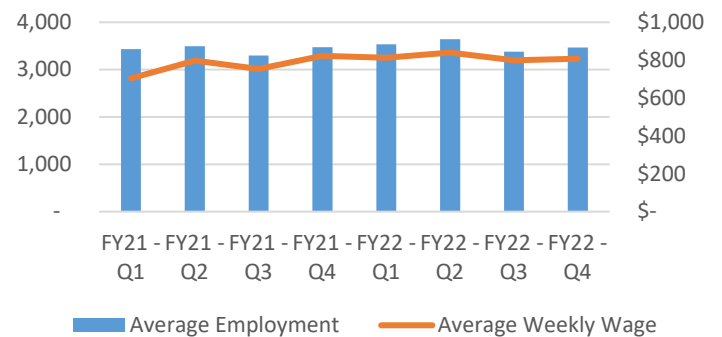


Chart 5. Total Employment & Weekly Wage

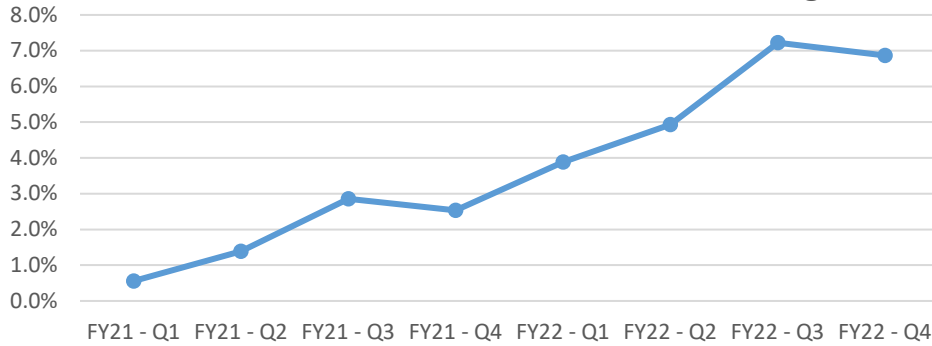


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Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

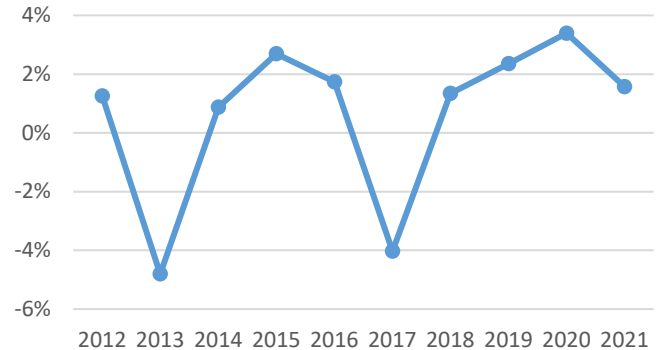


Table 2. Historical Glance: 2021 Gross Domestic Product by Industry

Industry	2021	Industry % of Total	2020-2021 Growth	YOY % Change
Accommodation and Food Services	\$ 14,591,000	5.19%	\$ 3,139,000	27%
Administrative/Support & Waste Management/Remediation	*	*	*	*
Agriculture, Forestry, Fishing, and Hunting	\$ 19,293,000	6.86%	\$ (6,562,000)	-25%
Arts, Entertainment, and Recreation	\$ 1,454,000	0.52%	\$ 299,000	26%
Construction	\$ 11,602,000	4.13%	\$ 2,957,000	34%
Educational Services	\$ 241,000	0.09%	\$ 4,000	2%
Finance and Insurance	\$ 5,788,000	2.06%	\$ 794,000	16%
Health Care and Social Assistance	\$ 32,630,000	11.61%	\$ 1,482,000	5%
Information	\$ 1,981,000	0.70%	\$ 359,000	22%
Management of Companies and Enterprises	*	*	*	*
Manufacturing	\$ 7,333,000	2.61%	\$ 287,000	4%
Mining, Quarrying, and Oil and Gas Extraction	\$ 4,306,000	1.53%	\$ (7,170,000)	-62%
Other Services (except Public Administration)	\$ 4,909,000	1.75%	\$ 192,000	4%
Professional, Scientific, and Technical Services	\$ 13,388,000	4.76%	\$ 3,214,000	32%
Public Administration	\$ 71,353,000	25.38%	\$ (1,221,000)	-2%
Real Estate and Rental and Leasing	\$ 45,499,000	16.18%	\$ (807,000)	-2%
Retail Trade	\$ 22,294,000	7.93%	\$ (256,000)	-1%
Transportation and Warehousing	*	*	*	*
Utilities	\$ 1,988,000	0.71%	\$ (2,074,000)	-51%
Wholesale Trade	*	*	*	*
All Industries	\$ 281,160,000		\$ 4,334,000	2%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

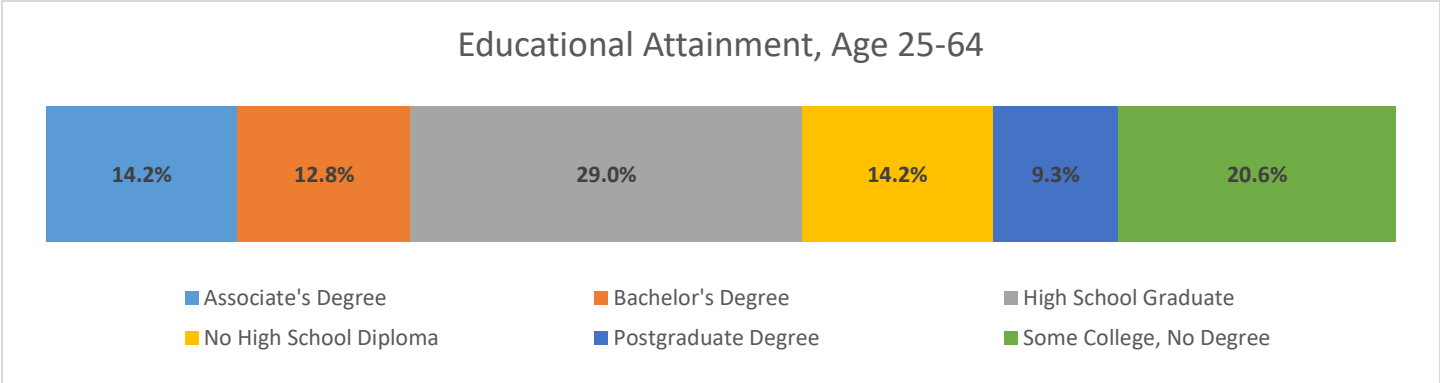
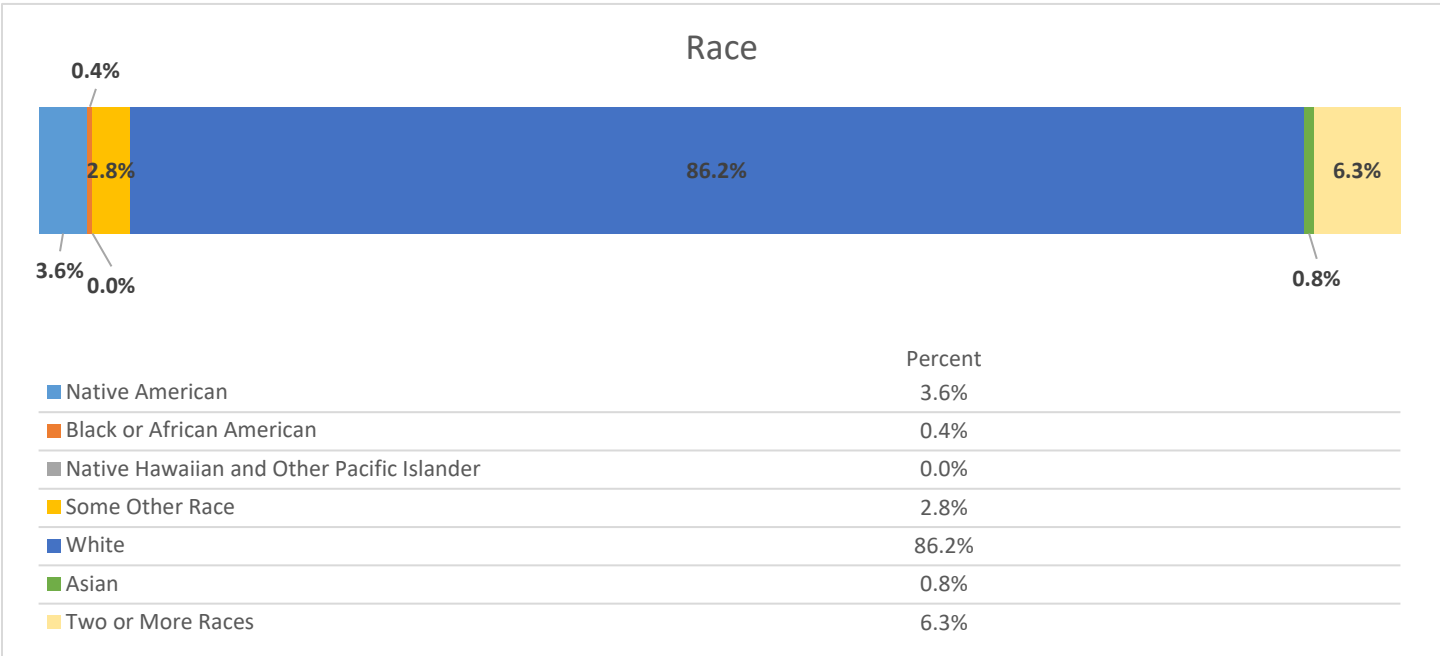
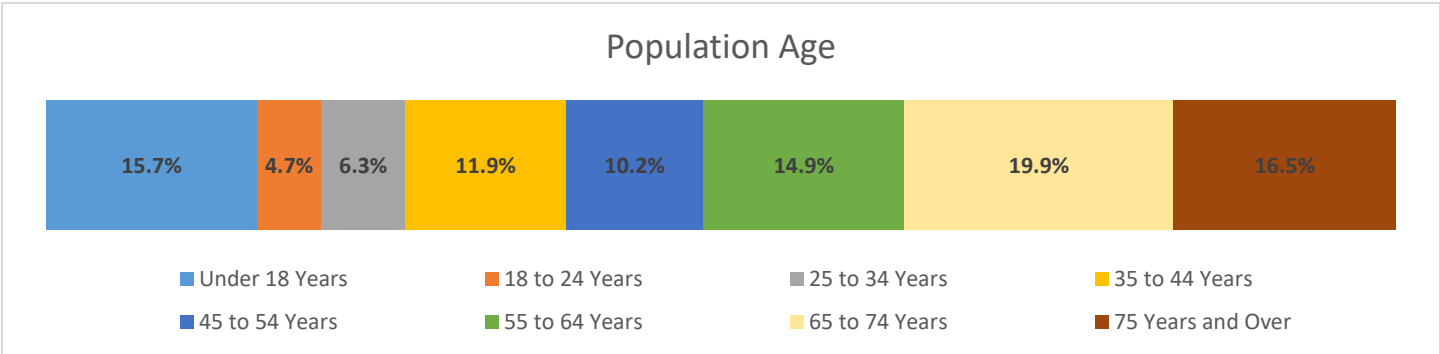
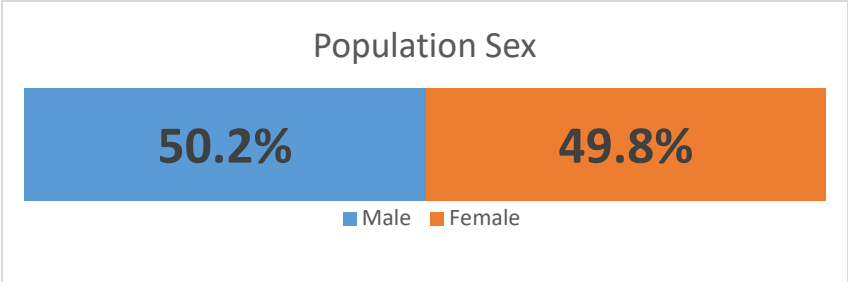
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Population

10,988



Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise