

**JOB TRAINING INCENTIVE
PROGRAM MONTHLY BOARD
MEETING**

Virtual Meeting

MEETING SUMMARY OF October 14, 2022

ATTENDEES:

Board Members

Sara Gutierrez, EDD Deputy Division Director, Acting Board Chair
Marc Duske, NM Public Education Department
Michelle Doran, Department of Workforce Solutions
Kathleen Sena, NMHED

Board Members Absent

Mark Roper, EDD Division Director - Board Chair
Sarita Nair Acting Secretary, Department of Workforce Solutions
Monica Sandoval-Johnson, STEM Boomerang

JTIP Staff Present

Patrick Gannon, JTIP Manager
Avelina Borrego, Marketing Coordinator
Jennifer Prada, Program Administrator

Guests

Phil Ferguson, 3D Glass Solutions, Inc.
Adam Gusher, 3D Glass Solutions, Inc.
Yesim Roth, NTxBio
Connie Neuman, NTxBio
Paola Miranda, Stampede Meat
Victoria Bruce, Bryan's Green Care, LLC
Gorgan Maceroy, Bryan's Green Care, LLC
Pennington Carter, NM Solar Group, LLC
Nick Cadilic, NM Solar Group, LLC
Vicky Ho, Kairos Power, LLC
Choua Her, Kairos Power, LLC
Savannah Jermance, Ryan, LLC
Andrew Daffern, Ryan, LLC
Mark Kelly, Photon Rainbow, LLC
Nawid Farhad, Modern Alchemist Compounding Pharmacy
Madeleine Odgaard, IRD Fuel Cells, LLC
Gabe Parton Lee, Northwest Confections New Mexico, LLC
Lorraine Ruggles, EDD Regional Representative
Mike Espiritu, RCCEDC

I. Introductions

The meeting convened at 9:02 am. The introduction of board and staff followed.

II. Approval of the Agenda

Motion to approve the agenda was made by Ms. Sena and seconded by Mr. Duske. Motion passed unanimously.

III. Consideration of Amendments

a) 3D Glass Solutions, Inc. – Albuquerque

The company requested a total of \$54,636.80 for 6 trainees at an average wage of \$24.21 per hour. The company has been approved for JTIP on sixteen previous occasions.

The company stated that they are super excited and appreciate JTIP; they will be returning next month with 15 to 20 more positions.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Doran. Motion passed unanimously.

b) NTxBio – Rio Rancho

The company requested a total of \$81,706.60 for 3 trainees at an average wage of \$49.16 per hour. The company has been approved for JTIP on five previous occasions.

The company stated that they are in the infrastructure phase, commercialization now, not just research and development and appreciates JTIP's support.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

c) Stampede Meat, Inc. – Sunland Park

The company requested a total of \$41,472.00 for 3 trainees at an average wage of \$18.00 per hour. The company has been approved for JTIP on eight previous occasions.

The company expressed appreciation and stated that in the last four years, they've had close to 700 new hires.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

IV. Consideration of Proposals

a) Bryan's Green Care, LLC – Hobbs

The company requested a total of \$52,938.00 for 6 trainees at an average wage of \$17.42 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and stated that this application is for new positions and not a reapplication. They are in the process of getting quotes for health benefits.

A motion to approve this request was made by Ms. Sena and seconded by Mr. Duske. Motion passed unanimously.

b) NM Solar Group, LLC – Roswell

The company requested a total of \$63,170.00 for 5 trainees at an average wage of \$23.00 per hour. The company has been approved for JTIP on five previous occasions.

The company stated that they have done three scholarships for trade programs and is open to conversing about micro credential programs. Ms. Sena recommended some educational institutes for the company to reach out to. Mr. Espiritu spoke on behalf of the company and recommended approval of the proposed funding.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

c) Kairos Power, LLC – Albuquerque

The company requested a total of \$782,810.00 for 29 trainees at an average wage of \$49.52 per hour and 1 intern at an average wage of \$25.00 per hour. The company has been approved for JTIP on six previous occasions.

The company expressed appreciation and stated that they initially hoped for 65 employees in the first 3-4 years and are now at 83; they continue to hire locally; one of their interns just transitioned into the Chemical Processing Engineering position and more information was given regarding company processes.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

d) Ryan, LLC – Albuquerque

The company requested a total of \$33,285.00 for 2 trainees at an average wage of \$29.80 per hour. The company has been approved for JTIP on four previous occasions.

The company stated that one new hire from this application will be on Ms. Jermance's team and since February, one trainee has started with the company, while another administrative position started last week.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Doran. Motion passed unanimously.

e) Photon Rainbow, LLC - Albuquerque

The company requested a total of \$33,418.00 for 2 trainees at an average wage of \$30.25 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation for JTIP and stated that they are growing.

A motion to approve this request was made by Ms. Sena and seconded by Mr. Duske. Motion passed unanimously.

f) Modern Alchemist Compounding Pharmacy – Albuquerque

The company requested a total of \$34,930.00 for 2 trainees at an average wage of \$27.00 per hour and 1 intern at an average wage of \$32.50 per hour. This is the company's first JTIP application.

The company stated that their personalized care is needed in the market, everyone is different and not one size fits all; there is growth potential for compounding and people are starting to realize the importance and benefits that compounding pharmaceuticals provide. They don't offer benefits yet but will investigate it once they get more profitable.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

g) IRD Fuel Cells, LLC - Albuquerque

The company requested a total of \$106,490.00 for 9 trainees at an average wage of \$27.11 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and stated that it has been difficult to hire but are doing well despite this; the Process Engineer started on Monday from the previous application.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

h) Northwest Confections New Mexico, LLC dba Wyld - Albuquerque

The company requested a total of \$435,344.36 for 45 trainees at an average wage of \$24.21 per hour. This is the company's first JTIP application.

The company stated that they should finish their build out in the next couple of weeks; the building is located on Montgomery Blvd. and is 12,000 square feet; are confident with their capacity to succeed in NM; they are headquartered in Oregon; and gave information on Delta 9 vs Delta 8.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

V. Approval of Minutes

- a. JTIP Board meeting, September 9, 2022 - a motion was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

VI. Fiscal Update

Mr. Gannon shared the fiscal report and the projects in the pipeline and stated that the FILM office folks will be present next month to give an update/overview. Ms. Doran mentioned that the JTIP proposal total was off – the actual total should be \$1,720,200.76. Mr. Gannon advised that he would update it.

VII. Other (Discussion Items)

- a. Next Board Meeting – November 18, 2022; 9:00 am -12:00 pm; Virtual

VIII. Adjourn

A motion to adjourn was made by Madame Chair. The motion passed unanimously, and the meeting adjourned at 10:58 am.