

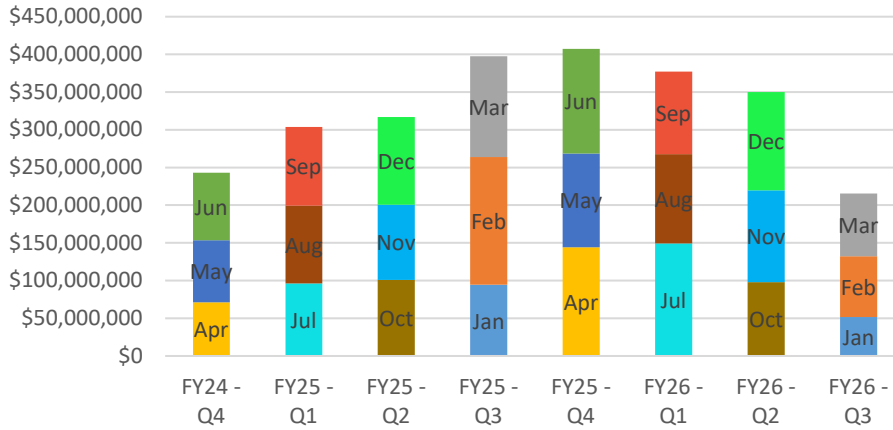
Quarterly Economic Summary

Lincoln County

Released: June 2026

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Chart 1. Matched Taxable Gross Receipts Per Quarter

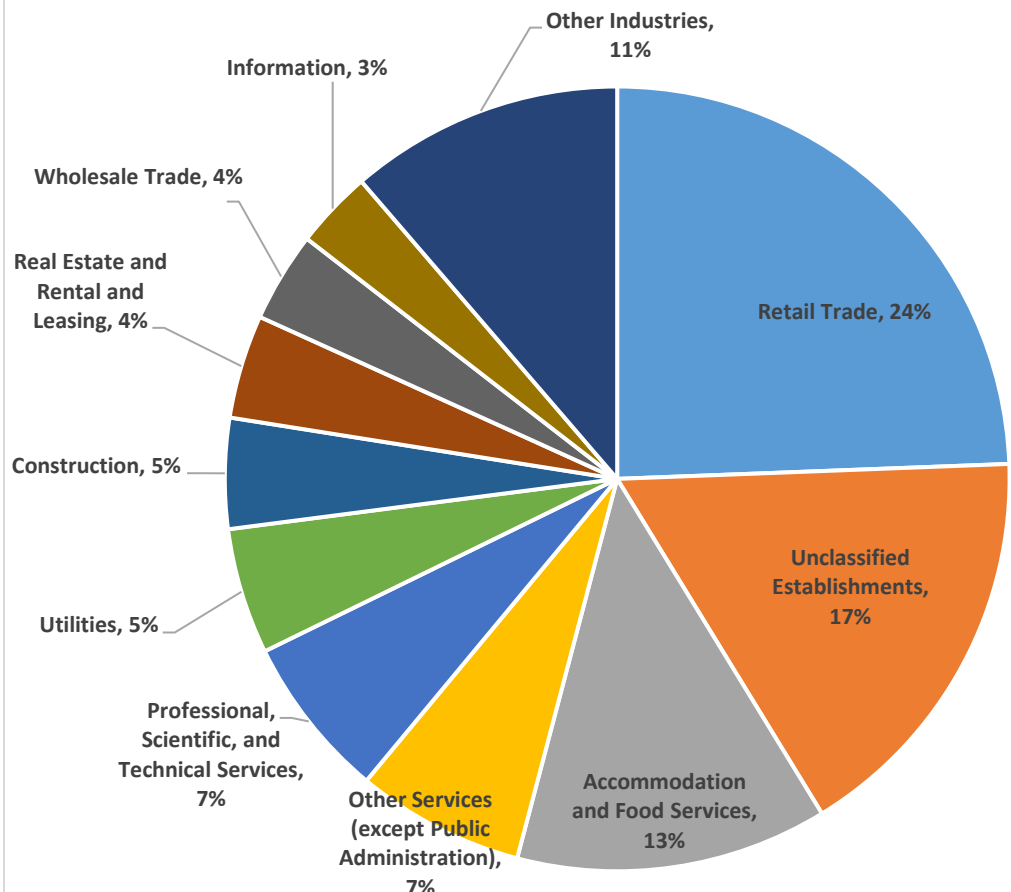


Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the third quarter of FY26, 19 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q3 FY25, with a statewide 2.5% increase in matched taxable gross receipts (MTGR). Growth was observed across most industry sectors, led by construction and retail trade. In Q2 FY26, average employment in New Mexico slightly declined YOY, while average weekly wages and the number of establishments increased.

Lincoln County's MTGR decreased by \$134.3M, or 38.4%, from Q2 FY26 to Q3 FY26, as shown in Chart 1. The amount reported during Q3 FY26 (\$215.5M) was also \$110.9M lower than the eight-quarter average (\$326.4M). As shown in Chart 2, retail trade was the largest industry as a share of MTGR, accounting for 24% of the total during Q3 FY26. In Q2 FY26, construction was the largest industry (37%), followed by retail trade (18%).

Chart 2. FY26 - Q3 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

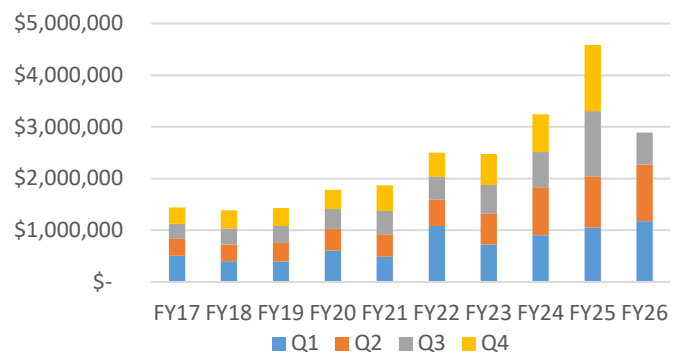
Industries	FY25 - Q3	FY26 - Q3	Growth	Year over year Change
Accommodation and Food Services	\$ 26,608,927	\$ 27,620,858	\$ 1,011,931	4%
Administrative/Support & Waste Management/Remediation	\$ 3,808,266	\$ 5,482,519	\$ 1,674,253	44%
Agriculture, Forestry, Fishing, and Hunting	\$ 12,000,660	\$ 3,033,296	\$ (8,967,363)	-75%
Arts, Entertainment, and Recreation	\$ 3,337,181	\$ 2,491,644	\$ (845,537)	-25%
Construction	\$ 175,017,036	\$ 9,788,782	\$ (165,228,254)	-94%
Educational Services	\$ 257,098	\$ 188,849	\$ (68,249)	-27%
Finance and Insurance	\$ 1,219,149	\$ 816,529	\$ (402,620)	-33%
Health Care and Social Assistance	\$ 3,588,001	\$ 3,467,903	\$ (120,098)	-3%
Information	\$ 5,912,250	\$ 6,914,759	\$ 1,002,509	17%
Management of Companies and Enterprises	\$ -	\$ 4,232	\$ 4,232	N/A
Manufacturing	\$ 29,687,131	\$ 6,294,309	\$ (23,392,822)	-79%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,029,800	\$ 175,951	\$ (853,848)	-83%
Other Services (except Public Administration)	\$ 10,732,742	\$ 14,899,356	\$ 4,166,614	39%
Professional, Scientific, and Technical Services	\$ 15,352,160	\$ 14,463,269	\$ (888,891)	-6%
Public Administration	\$ 444,707	\$ 935,639	\$ 490,932	110%
Real Estate and Rental and Leasing	\$ 13,049,334	\$ 9,188,355	\$ (3,860,979)	-30%
Retail Trade	\$ 54,559,296	\$ 52,454,062	\$ (2,105,234)	-4%
Transportation and Warehousing	\$ 2,176,456	\$ 1,411,057	\$ (765,399)	-35%
Unclassified Establishments	\$ 16,611,054	\$ 36,274,318	\$ 19,663,264	118%
Utilities	\$ 11,841,738	\$ 11,162,631	\$ (679,106)	-6%
Wholesale Trade	\$ 9,409,960	\$ 7,975,353	\$ (1,434,608)	-15%
All Industries	\$ 397,551,508	\$ 215,529,232	\$ (182,022,276)	-46%

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDNM Calculations

Table 1 shows that all but 7 industries reported a YOY decrease in MTGR. The largest decline came from the construction industry, which posted a YOY decrease of \$165.2M. The largest growth came from the unclassified establishments industry, which posted a YOY increase of \$19.7M.

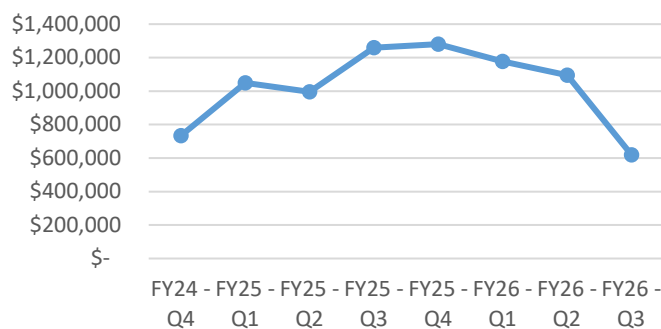
Quarterly gross receipts tax (GRT) collections during Q3 FY26 (\$619.9K), as shown in Chart 4, decreased by \$476K, or 43.4%, compared to Q2 FY26. While average employment in Q2 FY26 decreased by 1.7% YOY, average weekly wages increased by \$49, or 5.5% YOY (Chart 5).

Chart 3. Annual Total GRT Revenue Collections



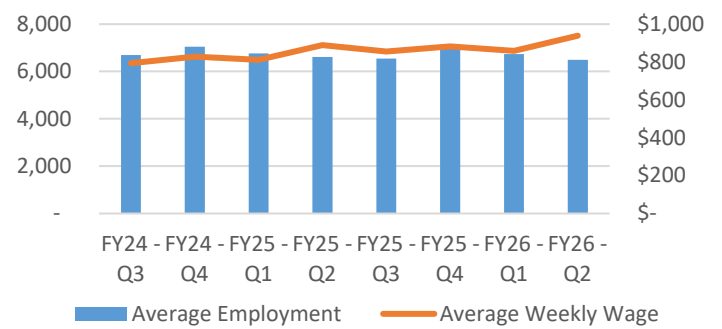
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 4. Quarterly GRT Revenue Collections



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 5. Total Employment & Weekly Wage

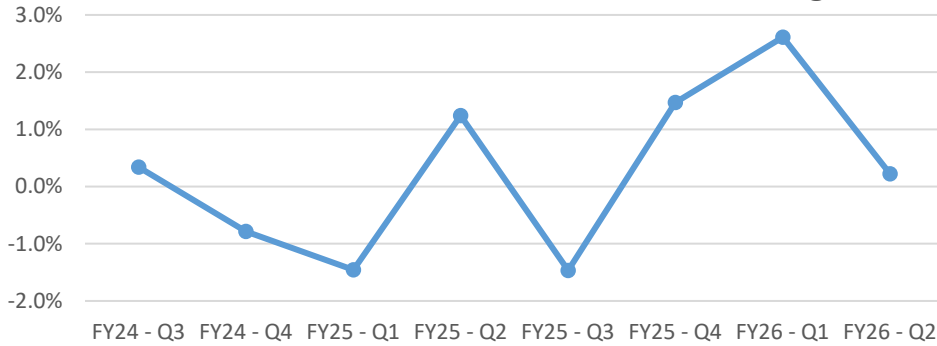


Source: NM DWS - Quarterly Census of Employment and Wages

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Chart 6. Establishment Year Over Year % Change



An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations

The **Quarterly Census of Employment and Wages (QCEW)**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY26 - Q2 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	1,161	-3.5%	\$ 559	4.1%	102	-1.0%
Administrative/Support & Waste Management/Remediation	292	7.4%	\$ 960	3.6%	49	0.0%
Agriculture, Forestry, Fishing, and Hunting	82	5.1%	\$ 1,071	-7.4%	21	-12.5%
Arts, Entertainment, and Recreation	439	-6.8%	\$ 754	2.4%	25	-13.8%
Construction	456	5.6%	\$ 986	4.1%	114	1.8%
Educational Services	506	-1.6%	\$ 997	4.6%	13	-7.1%
Finance and Insurance	130	0.8%	\$ 1,459	12.2%	35	-5.4%
Health Care and Social Assistance	702	5.2%	\$ 1,513	2.6%	102	9.7%
Information	75	-1.3%	\$ 930	-4.7%	17	-10.5%
Management of Companies and Enterprises	*	*	*	*	3	0.0%
Manufacturing	120	0.8%	\$ 621	8.0%	12	0.0%
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	2	0.0%
Other Services (except Public Administration)	221	2.8%	\$ 666	-4.4%	61	5.2%
Professional, Scientific, and Technical Services	215	-12.6%	\$ 1,535	6.4%	78	5.4%
Public Administration	502	-0.8%	\$ 1,270	6.0%	39	0.0%
Real Estate and Rental and Leasing	149	-5.7%	\$ 827	-11.6%	58	1.8%
Retail Trade	1,139	-2.9%	\$ 685	9.1%	120	-4.0%
Transportation and Warehousing	115	-30.7%	\$ 831	34.9%	26	4.0%
Utilities	128	0.8%	\$ 1,391	0.4%	11	0.0%
Wholesale Trade	31	-3.1%	\$ 1,327	-8.8%	13	0.0%
All Industries	6,497	-1.7%	\$ 939	5.5%	901	0.2%

Source: NM DWS - Quarterly Census of Employment and Wages and EDNM Calculations *Some data may be withheld to avoid disclosure of confidential information.

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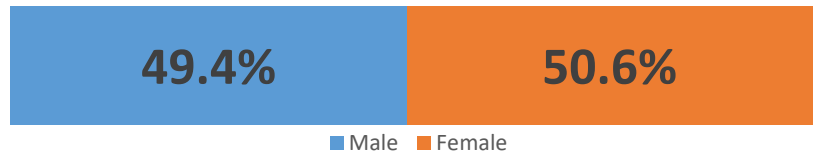
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Population

20,224

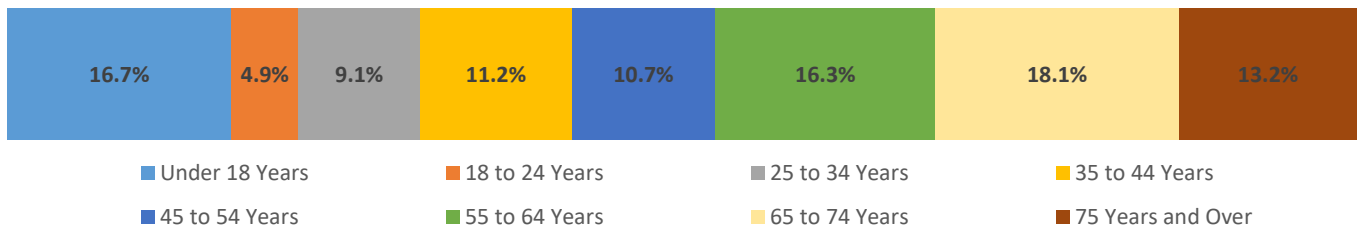
Source: U.S. Census Bureau - American Community Survey (ACS) 2024, 5-year estimates

Population Sex



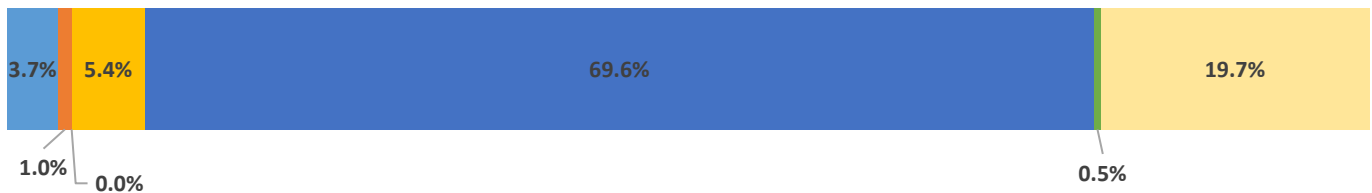
Source: U.S. Census Bureau - ACS 2024, 5-year estimates

Population Age



Source: U.S. Census Bureau - ACS 2024, 5-year estimates

Race

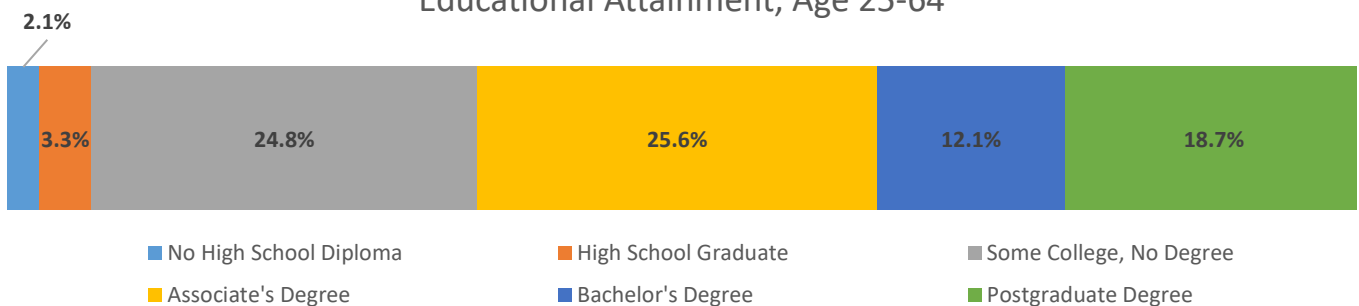


Percent

Native American	3.7%
Black or African American	1.0%
Native Hawaiian and Other Pacific Islander	0.0%
Some Other Race	5.4%
White	69.6%
Asian	0.5%
Two or More Races	19.7%

Source: U.S. Census Bureau - ACS 2024, 5-year estimates

Educational Attainment, Age 25-64



Source: U.S. Census Bureau - ACS 2024, 5-year estimates